

FACTORING TURNOVER BY COUNTRY IN 2015

Country	IN MILLIONS OF EURO			#cos	IN MILLIONS OF USD		
	dom	int	tot		dom	int	tot
Austria	12.754	5.510	18.264	4	13.941	6.023	19.964
Belarus	130	190	320	5	142	208	350
Belgium	35.881	25.288	61.169	5	39.222	27.642	66.864
Bulgaria	1.456	364	1.820	7	1.592	398	1.989
Croatia	2.787	98	2.885	15	3.046	107	3.154
Cyprus	2.400	14	2.414	2	2.623	15	2.639
Czech Republic	3.392	1.672	5.064	6	3.708	1.828	5.535
Denmark	6.596	6.010	12.606	8	7.210	6.570	13.780
Estonia (*)	1.729	281	2.010	4	1.890	307	2.197
Finland	18.000	5.095	23.095	5	19.676	5.569	25.245
France	180.745	67.448	248.193	12	197.572	73.727	271.300
Germany	149.401	59.600	209.001	190	163.310	65.149	228.459
Greece	10.919	1.950	12.869	7	11.936	2.132	14.067
Hungary	3.455	324	3.779	18	3.777	354	4.131
Ireland	24.419	1.559	25.978	6	26.693	1.704	28.397
Italy	148.448	42.040	190.488	40	162.269	45.954	208.222
Latvia	651	216	867	6	712	236	948
Lithuania	1.450	1.700	3.150	7	1.585	1.858	3.443
Luxembourg (*)	331	8	339	1	362	9	371
Malta	70	205	275	2	77	224	301
Moldova	10	7	17	2	11	8	19
Netherlands	56.098	9.600	65.698	6	61.321	10.494	71.814
Norway	15.919	2.557	18.476	6	17.401	2.795	20.196
Poland	27.868	7.152	35.020	30	30.463	7.818	38.280
Portugal	19.921	3.000	22.921	12	21.776	3.279	25.055
Romania	2.903	748	3.651	18	3.173	818	3.991
Russia	23.086	246	23.332	59	25.235	269	25.504
Serbia	400	45	445	12	437	49	486
Slovakia (*)	621	415	1.036	5	679	454	1.132
Slovenia	202	127	329	3	221	139	360
Spain	98.798	16.422	115.220	18	107.996	17.951	125.947
Sweden	25.296	782	26.078	30	27.651	855	28.506
Switzerland (*)	3.760	72	3.832	6	4.110	79	4.189
Turkey	31.414	7.896	39.310	65	34.339	8.631	42.970
Ukraine	432	10	442	17	472	11	483
United Kingdom	351.950	24.651	376.601	49	384.717	26.946	411.663
EUROPE Total	1.263.692	293.302	1.556.994	688	1.381.342	320.609	1.701.950
Argentina	1.519	32	1.551	5	1.660	35	1.695
Bolivia	27	17	44	1	30	19	48
Brazil	28.868	97	28.965	1118	31.556	106	31.662
Canada	3.598	1.932	5.530	58	3.933	2.112	6.045
Caribbean	45	-	45	10	49	-	49
Chile	21.300	1.000	22.300	70	23.283	1.093	24.376
Colombia	9.968	365	10.333	33	10.896	398	11.295
Costa Rica	2.709	1	2.710	25	2.961	1	2.962
Honduras	7	15	22	2	8	16	24
Mexico	18.904	387	19.291	18	20.664	423	21.087
Peru (*)	7.798	495	8.293	11	9.358	594	9.952
United States	80.000	15.000	95.000	120	87.448	16.397	103.845
Uruguay	82	8	90	2	90	9	98
AMERICAS Total	174.825	19.349	194.174	1.473	191.936	21.203	213.139

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Country	IN MILLIONS OF EURO			#cos	IN MILLIONS OF USD		
	dom	int	tot		dom	int	tot
Egypt	452	85	537	7	494	93	587
Kenya	193	22	215	3	211	24	235
Mauritius	225	10	235	2	246	11	257
Morocco	2.603	105	2.708	5	2.845	115	2.960
South Africa	12.965	72	13.037	15	14.135	28	14.163
Tunisia	337	17	354	2	368	19	387
AFRICA Total	16.775	311	17.086	34	18.300	289	18.589
Armenia	55	20	75	6	60	22	82
Azerbaijan	13	-	13	1	14	-	14
China	226.600	126.279	352.879		247.696	138.036	385.732
Georgia	13	1	14	3	14	1	15
Hong Kong	7.703	25.722	33.425	17	8.420	28.117	36.537
India	2.500	1.200	3.700	10	2.733	1.312	4.044
Indonesia	680	2	682	2	743	2	745
Israel	1.833	275	2.108	10	2.004	301	2.304
Japan	53.129	1.055	54.184	4	58.075	1.153	59.229
Kazakhstan	106		106	21	116	-	116
Korea	7.790	5.304	13.094	19	8.515	5.798	14.313
Lebanon	400	108	508	3	437	118	555
Malaysia	100	230	330	3	109	251	361
Qatar (*)	62	-	62	1	68	-	68
Singapore	22.200	16.700	38.900	9	24.267	18.255	42.522
Sri Lanka	100	16	116	1	109	17	127
Taiwan	13.410	39.283	52.693	22	14.658	42.940	57.599
Thailand	4.367	48	4.414	16	4.773	52	4.825
United Arab Emirates	4.660	690	5.350	10	5.094	754	5.848
Vietnam	50	285	335	3	55	312	366
ASIA Total	345.771	217.218	562.988	161	377.962	237.441	615.403
Australia	41.751	10	41.761	15	45.638	11	45.649
OCEANIA Total	41.751	10	41.761	15	45.638	11	45.649
Grand Total	1.842.814	530.189	2.373.003	2.371	2.015.177	579.552	2.594.729

(*) no feedback received - used same figure as last year

Total Factoring Volume by Country in the Last 7 Years (in Millions of EUR)

	2009	2010	2011	2012	2013	2014	2015	Var
EUROPE								
Austria	6.630	8.307	8.986	10.969	14.110	16.400	18.264	11%
Belarus							320	
Belgium	23.921	32.203	38.204	42.352	47.684	55.374	61.169	10%
Bulgaria	340	550	1.010	1.500	1.600	1.728	1.820	5%
Croatia	2.450	2.793	2.269	2.269	3.146	2.498	2.885	16%
Cyprus	3.350	3.450	3.758	3.350	2.823	2.671	2.414	-10%
Czech Republic	3.760	4.410	5.115	5.196	5.302	5.912	5.064	-14%
Denmark	7.100	8.000	9.160	8.800	8.932	10.463	12.606	20%
(*) Estonia	1.000	1.227	1.164	1.877	1.899	2.010	2.010	0%
Finland	10.752	12.400	13.000	17.000	17.699	20.554	23.095	12%
France	128.182	153.252	174.580	186.494	200.459	226.598	248.193	10%
Germany	96.200	129.536	158.034	157.420	171.290	189.880	209.001	10%
Greece	12.300	14.715	14.731	12.761	12.094	13.017	12.869	-1%
Hungary	2.520	3.339	2.817	2.676	2.661	2.827	3.779	34%
Ireland	19.364	20.197	18.330	19.956	21.206	25.476	25.978	2%
Italy	124.250	143.745	175.182	181.878	178.002	183.004	190.488	4%
Latvia	900	328	371	542	592	680	867	28%
Lithuania	1.755	1.540	2.134	2.488	2.763	5.550	3.150	-43%
(*) Luxembourg	349	321	180	299	407	339	339	0%
Malta	105	136	200	240	178	296	275	-7%
Moldova						13	17	31%
Netherlands	30.000	35.000	46.000	50.000	52.000	53.378	65.698	23%
Norway	15.100	15.075	16.395	18.115	16.296	17.182	18.476	8%
Poland	12.000	16.210	17.900	24.510	31.588	33.497	35.020	5%
Portugal	17.711	20.756	27.879	22.948	22.303	21.404	22.921	7%
Romania	1.400	1.800	2.582	2.920	2.713	2.700	3.651	35%
Russia	8.580	12.163	21.174	35.176	41.960	29.170	23.332	-20%
Serbia	410	500	926	950	679	306	445	45%
(*) Slovakia	1.130	981	1.171	1.024	1.068	1.036	1.036	0%
Slovenia	650	650	550	650	626	563	329	-42%
Spain	104.222	112.909	122.125	124.036	116.546	112.976	115.220	2%
Sweden	18.760	18.760	29.259	33.149	30.544	28.290	26.078	-8%
(*) Switzerland	5.000	4.000	3.450	3.000	3.100	3.832	3.832	0%
Turkey	20.280	38.988	30.869	31.702	32.036	41.229	39.310	-5%
Ukraine	530	540	955	1.233	1.340	1.035	442	-57%
United Kingdom	195.613	226.243	268.080	291.200	308.096	350.622	376.601	7%
Total Europe	876.614	1.045.024	1.218.540	1.298.680	1.354.192	1.462.510	1.556.994	6%
AMERICAS								
Argentina	335	350	475	614	856	1.299	1.551	19%
Bolivia	18	18	35	35	31	22	44	100%
Brazil	29.640	49.050	45.623	43.627	31.552	31.782	28.965	-9%
Caribbean							45	
Canada	3.250	3.723	5.284	7.100	5.680	5.831	5.530	-5%
Chile	14.500	16.422	21.500	24.000	25.500	24.850	22.300	-10%
Colombia	2.392	2.784	4.990	4.562	7.076	8.985	10.333	15%
Costa Rica		160	30	180	115	2.337	2.710	16%
Honduras							22	
Mexico	2.120	14.538	21.074	26.130	28.061	25.486	19.291	-24%
(*) Peru	758	2.712	2.461	2.310	8.163	8.293	8.293	0%
United States	88.500	95.000	105.000	77.543	83.739	97.670	95.000	-3%
Uruguay				61	58	70	90	29%
Total Americas	142.013	185.517	207.202	187.844	191.555	206.625	194.174	-6%
AFRICA								
Egypt	110	200	200	220	450	435	537	23%
Kenya							215	
Mauritius	121	125	127	128	145	206	235	14%
Morocco	910	1.071	1.406	1.844	2.755	4.200	2.708	-36%
(**) South Africa	13.500	12.608	15.960	17.729	11.807	14.529	13.037	-10%
Tunisia	276	295	340	357	373	355	354	0%
Total Africa	14.917	14.299	18.033	20.278	15.530	19.725	17.086	-13%
ASIA								
Armenia	7	14	14	0	62	70	75	7%
Azerbaijan							13	
China	67.300	154.550	273.690	343.759	378.128	406.102	352.879	-13%
Georgia					0	5	14	180%
Hong Kong	8.079	14.400	17.388	29.344	32.250	30.800	33.425	9%
India	2.650	2.750	2.800	3.650	5.240	4.340	3.700	-15%
Indonesia			3	3	819	810	682	-16%
Israel	1.400	1.650	1.650	1.422	1.060	3.000	2.108	-30%
Japan	83.700	98.500	111.245	97.210	77.255	51.072	54.184	6%
Kazakhstan							106	
Korea	2.937	5.079	8.087	8.000	12.343	12.713	13.094	3%
Lebanon	420	450	327	301	352	416	508	22%
Malaysia	700	1.058	1.050	1.782	1.782	1.782	330	-81%
(*) Qatar	23	23	75	75	88	62	62	0%
Singapore	4.700	5.800	6.670	8.670	9.970	37.840	38.900	3%
Sri Lanka						38	116	205%
Taiwan	33.800	67.000	79.800	70.000	73.000	56.680	52.693	-7%
Thailand	2.107	2.095	3.080	4.339	3.348	4.144	4.414	7%
United Arab Emirates	1.910	2.000	1.750	2.900	3.500	5.020	5.350	7%
Vietnam	95	65	67	61	100	100	335	235%
Total Asia	209.863	355.463	507.694	571.528	599.297	614.994	562.988	-8%
OCEANIA								
Australia	39.410	44.915	57.491	49.606	40.206	42.290	41.761	-1%
Total OCEANIA	40.110	45.515	58.091	50.206	40.206	42.290	41.761	-1%
TOTAL WORLD	1.283.517	1.645.818	2.009.559	2.128.536	2.200.779	2.346.143	2.373.003	1%

(*) no feedback received - used same figure as last year

(**) For South Africa we have for the first time had access to the official market figures and for sake of accuracy we have exceptionally corrected all figures from 2010 using the exchange rate as at 31/12 of the pertaining year

Accumulative Turnover Figures for All FCI Members Compared to Worldwide Factoring in millions

	EUR 2009	EUR 2010	EUR 2011	EUR 2012	EUR 2013	EUR 2014	EUR 2015	VARIATION 2014/2015
Invoice Discounting	197.993	204.527	279.113	302.030	330.518	299.930	310.313	3%
Recourse Factoring	159.037	234.889	267.523	306.187	339.644	356.058	301.948	-15%
Non-Recourse Factoring	242.444	283.198	331.257	352.353	344.863	372.115	434.456	17%
Collections	23.806	23.394	26.018	27.786	31.399	40.123	57.725	44%
Total Domestic Factoring FCI	623.280	746.008	903.912	988.529	1.046.425	1.068.226	1.104.441	3%
Export Factoring	75.654	126.032	162.972	192.573	219.285	242.472	264.008	9%
Import Factoring	17.626	23.584	30.943	36.707	50.481	54.081	66.997	24%
Export Invoice Discounting	40.353	29.818	51.069	85.163	87.447	89.025	96.871	9%
Total International Factoring FCI	133.633	179.434	244.983	314.442	357.213	385.579	427.876	11%
Grand Total FCI	756.913	925.442	1.148.895	1.302.971	1.403.638	1.453.804	1.532.317	5%
World Domestic Factoring	1.118.100	1.402.331	1.750.899	1.779.785	1.827.680	1.857.410	1.842.814	-1%
World International Factoring	165.459	245.898	264.108	352.446	402.798	490.114	530.189	8%
World Total	1.283.559	1.648.229	2.015.007	2.132.231	2.230.477	2.347.513	2.373.003	1%

	USD 2009	USD 2010	USD 2011	USD 2012	USD 2013	USD 2014	USD 2015	VARIATION 2014/2015
Invoice Discounting	283.130	271.755	361.647	398.897	456.181	359.946	339.203	-6%
Recourse Factoring	227.423	312.097	346.630	403.552	468.777	427.305	330.060	-23%
Non Recourse Factoring	346.695	376.285	429.210	464.291	475.980	446.576	474.903	6%
Collections	34.043	31.083	33.712	36.635	43.337	48.151	63.099	31%
Total Domestic Factoring FCI	891.290	991.220	1.171.198	1.303.375	1.444.275	1.281.978	1.207.265	-6%
Export Factoring	108.185	167.459	211.162	253.907	302.658	290.990	288.587	-1%
Import Factoring	25.205	31.336	40.092	48.398	69.674	64.903	73.234	13%
Export Invoice Discounting	57.705	39.619	66.170	112.288	120.694	106.839	105.890	-1%
Total International Factoring FCI	191.095	238.414	317.425	414.592	493.025	462.733	467.711	1%
Grand Total FCI	1.082.386	1.229.634	1.488.623	1.717.968	1.937.301	1.744.710	1.674.976	-4%
World Domestic Factoring	1.598.883	1.863.278	2.268.640	2.346.646	2.522.564	2.229.078	2.015.177	-10%
World International Factoring	236.606	326.724	342.204	464.700	555.941	588.185	579.552	-1%
World Total	1.835.489	2.190.002	2.610.844	2.811.346	3.078.505	2.817.263	2.594.729	-8%